

Working with
Pride, Purpose and Passion
with Excellent Customer Service
and “Knowing Your Why”

Presented by:

Dr. Mason Gary

Deputy Superintendent

Greenville County Schools

Ground Rules for Today

- Thanks for your attendance, you had a choice!
- As we work through this information think about how you can apply it to work, home and your life.
- I am just a friend trying to encourage you to reach your potential and to help you find your “why” because it is never too late to start improving.

Attitude Determines Altitude

- What wakes you up in the morning?
- Do you wake up anticipating a great day or do you wake up angry because it's another morning?
- Joshua Wooden, the father of John Wooden said "make each day your masterpiece."
- Relish every moment you have with those you love and those you work with. Build relationships that create your legacy.

Positive Person

- Think about the most positive person you know.
- What attributes describe them?
- Why do you like to be around them?
- Can you emulate them? Absolutely
- Surround yourself with people who resemble what you want to become.
- No one can ruin your day without your permission! Avoid the hope stealers, the O2 to #2, and the Eeyore's!

Life Happens

- Is there anyone here who has life by the tail and every area of your life is in synch?
- If so you need to publish your work!
- I encourage you to make the most each day of the opportunities you have. Some days this means putting our big boy pants on and pushing through because at times life is hard!
- Life must be lived one day at a time.
- The only difference between a rut and a grave is the depth! Watch the ruts!

Guiding Principles

- Strive to provide excellence and quality in your work. Are you employable? Do you have a skillset that sets you apart from others?
- Do you believe in your power to make a difference in the lives of others? Building relationships is a key to your success.
- Only you can determine to do your job in an extraordinary way, regardless of the circumstances – the Pride.

Investment

- Who and what are you investing in?
- There is no greater impact on humanity than to take the time to invest in others! We all want the monetary investments to do well but they will not outlive your life but your investment in people impacts eternity!
- Consider your circle of influence and those in your path daily. Deposits or withdrawals?

Purpose and the “Why?”

- Every situation in life is our perception of it, not the reality of it. We can choose daily the glass half full or empty.
- You are competing with yourself every day. Are you growing, staying the same, or declining in your work and relationships.
- Make a point on your way to work or whenever you can take a few moments to gather your thoughts on why you do what you do – your Purpose.
- Michael Jr. Clip

Find Your Why

- When you know why you are doing what you do it makes all the difference in the world. Think about this every day or when the tough times come, or when you feel down.
- If you can't sing aloud then sing this in your heart.

Passion

- Steve Gilliland, author of Enjoy the Ride says “your life’s work can be found where God’s plan intersects with your passion.”
- So what are you passionate about and are you doing it?
- Answer this, if every job in the world paid \$2/hour, what would you do?
- Don’t be fooled purchasing things you don’t need, with money you don’t have, to impress people you don’t even like!

Passion

- “Our choices should be driven by our purpose and fueled by our passion”
- Do you start your day by performing a “passion check?”
- Passion sets culture for your organization.
- Do you want a life of success or significance?

Favorite Quotes

- “Every day is a holiday and every meal is a banquet!” Grady Kay
- “Most days you will not get what you want, some days you will only get what you need, but every day you will get what you expect!”
- “You can think about what you want to do as long as you do what you are meant to do.” The Rookie

Math for our day

- Do you add to or take away from your colleagues, your organization, your customers, etc.?
- Do you add to someone's burden or do you lighten the load?
- Are you one to build others up or tear others down?

Your Work

- There are no unimportant jobs, just folks who feel unimportant doing them!
- Does performance determine position? It should.
- Why are some people more effective than other people?
- Why do some people enjoy life while others endure life?
- Thriving people do so because they commit to things that produce inner strength and hope.

So what is your job?

- The truth is, the greatest gift we can give anyone is hope!
- As students, staff and the public crosses your path, what are you instilling?
- “Unbroken” theme per Louis Zamperini was hope. It kept him from discouragement, despair, suicide, kept him alive in a concentration camp, and replaced hatred with forgiveness.
- Hope is the beginning of everything!

Hope

- Hope looks at what can be instead of what is.
- Hope gives momentum for us to spark our dreams.
- You can't hope backwards. It propels us toward and determines our future.

Inner Peace

- You can achieve inner peace when you make good decisions, set right priorities, and build genuine relationships
- “Instead of loving things and using people, try loving people and using things.” Gilliland

Belief

- Do you believe what you make of your life is up to you or other people.
- If today marked the end of your life, would you be satisfied with the ending? If your answer is not satisfied what are your next steps to changing it?
- If you hate Monday's you are missing 1/7 of your life, or you are at least miserable that much of the time.
- Stated another way, for every 60 seconds you are angry you miss one minute of happiness.

The Future

- Don't get so caught up in planning for the future that you don't enjoy where you are!
- This is a heart of appreciation or thankfulness.
- Stop and count all the things that are right in your life, in your job, and in your family. You really are blessed if you stay in that state of mind.

The Future

- “It is not the broken strings that stop you; it’s your inability to see what you have yet to play.”
- So where are you on life’s spectrum? Are you making music or noise?

Discipline and Integrity

- “Discipline is doing what you really don’t want to do so you can do what you really want to do!”
- Discipline is doing the right things, at the right time, for the right reason.
- Never put yourself in a situation that would allow you to compromise what you believe.
- Integrity is doing the right thing when no one is watching.

You are an Example

- Whether you want to be or not!
- Make sure your attitude is an example of what you value and believe in.
- People are drawn to positive people who know what they stand for.
- Your reaction to other people are really barometers for how you perceive yourself.

Motivation

- Motivation is an inside job that is determined by you.
- If it takes another person to motivate you, then your life will be full of peaks and valleys and the same applies to happiness.
- Your brain believes what you tell it the most. Pump in great and positive things!

Contentment

- Is there anyone here this morning worried about what someone thinks about you?
- Don't you dare let someone define you. God gave you self-worth, coupled with a divine plan and He intends you to fulfill that niche.
- Don't let what is urgent ever get in the way of what is important.

“Focus Danielson”

- What are the 5 most important things in your life?
- $168 = 7 \text{ days} \times 24 \text{ hours}$
- How much time...?
- I hope you get the point, focus on what is important and never take it for granted!
Spend as much time as possible here.

7 Wonders

- 1. Egypt's Great Pyramids
- 2. Taj Mahal
- 3. Grand Canyon
- 4. Panama Canal
- 5. Empire State Building
- 6. St. Peter's Basilica
- 7. China's Great Wall

7 Wonders

- A student was once asked this ...
- Her answer was to see, hear, touch, feel, taste, laugh and to love!
- Who had it figured out?

Parting Words

- Think about who you can help today! Say encouraging words and do a kind deed every chance you get.
- Love what you do, love why you do it, and love who you do it with.
- When you walk off the job each day ask yourself, “what kind of difference did I make today.”
- Make everything you touch as good as it can be.
- The solution to everything is the right person!